

Learn How to Sell with Integrity—and Get Results!



Integrity Selling® is a 4-month group training/coaching program. It begins with a one-day seminar, followed by eight 90-minute group coaching sessions (two per month for four months). This is not a training event where you “hope” to get results. ***This complete training program is real-time and action focused. It builds and reinforces “right habits” to increase sales 5% - 35%.***

Call 973-785-3474 for more information about how to bring this program to your organization.

Materials include:

- *Integrity Selling for the 21st Century* book
 - Course Guide
 - 4 CD’s
- *Action Pocket Guide*
- Pre/Post Call Planning Forms
- Behavioral Style Pads
- *and much more!*



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RESULTS!

19 business owners reported 1.2 million dollars of sales success during the course in June 2008!

WHAT'S IN Integrity Selling® FOR YOU:

- Teach you the secrets of becoming a rainmaker
- Identify and overcome hidden resistances to sales
- Provide a road map for selling
- Provide tools for identifying your customers' buying and communication styles
- Give you greater awareness of how to build effective long-term relationships and increase client retention
- Show you how to build partnerships with your customers and turn objections into opportunities
- Leverage your network through a more effective sales process
- Improve your communication skills and grow your business